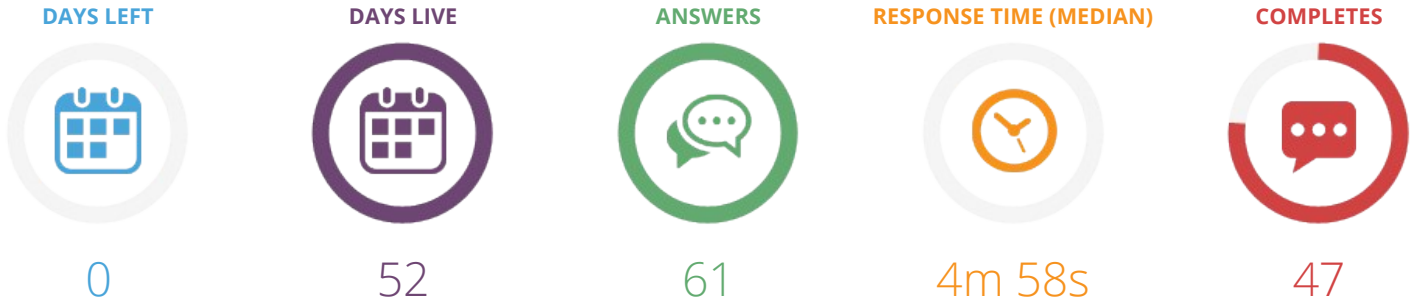
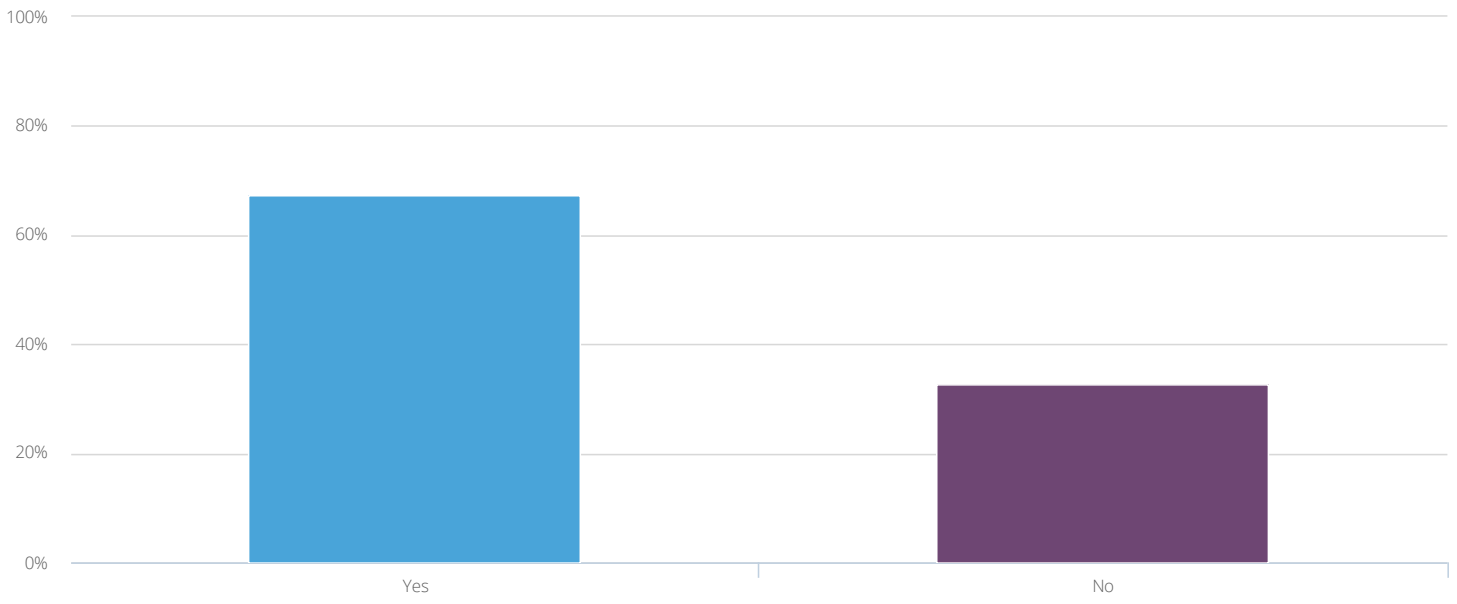


Dynamic Purchasing System



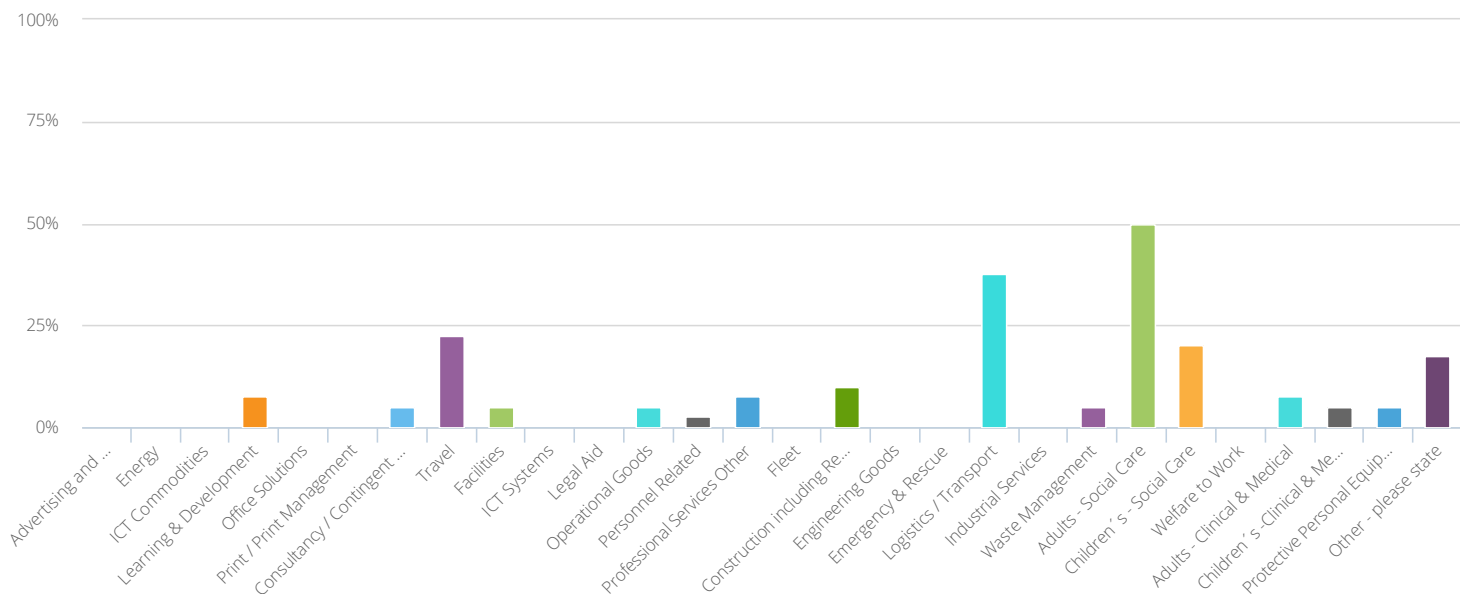
Has your organisation previously used / is currently using a Dynamic Purchasing System (DPS)?



1	Yes	41 (67.21%)
2	No	20 (32.79%)
Responses		61

Can you please tell us which areas of spend you have used / use this system for?

Please tick all that apply



1 Advertising and Media	0 (0%)	11 Legal Aid	0 (0%)	21 Waste Management	2 (5%)
2 Energy	0 (0%)	12 Operational Goods	2 (5%)	22 Adults - Social Care	20 (50%)
3 ICT Commodities	0 (0%)	13 Personnel Related	1 (2.5%)	23 Children's - Social Care	8 (20%)
4 Learning & Development	3 (7.5%)	14 Professional Services Other	3 (7.5%)	24 Welfare to Work	0 (0%)
5 Office Solutions	0 (0%)	15 Fleet	0 (0%)	25 Adults - Clinical & Medical	3 (7.5%)
6 Print / Print Management	0 (0%)	16 Construction including Repairs and Minor Works	4 (10%)	26 Children's - Clinical & Medical	2 (5%)
7 Consultancy / Contingent Labour	2 (5%)	17 Engineering Goods	0 (0%)	27 Protective Personal Equipment and Uniforms	2 (5%)
8 Travel	9 (22.5%)	18 Emergency & Rescue	0 (0%)	28 Other - please state	7 (17.5%)
9 Facilities	2 (5%)	19 Logistics / Transport	15 (37.5%)		
10 ICT Systems	0 (0%)	20 Industrial Services	0 (0%)		

Responses

40

Temporary Accommodation

[Link - DPS \(2016-11-28 14:17:04\)](#)

Passenger Transport Services (taxis)

[Link - DPS \(2016-11-28 16:02:44\)](#)

Home to school transport

[Link - DPS \(2016-11-28 16:06:40\)](#)

recreational equipment - Landscaping goods

[Link - DPS \(2016-11-29 14:54:26\)](#)

Public Health

[Link - DPS \(2017-01-12 12:49:10\)](#)

Home to School Transport

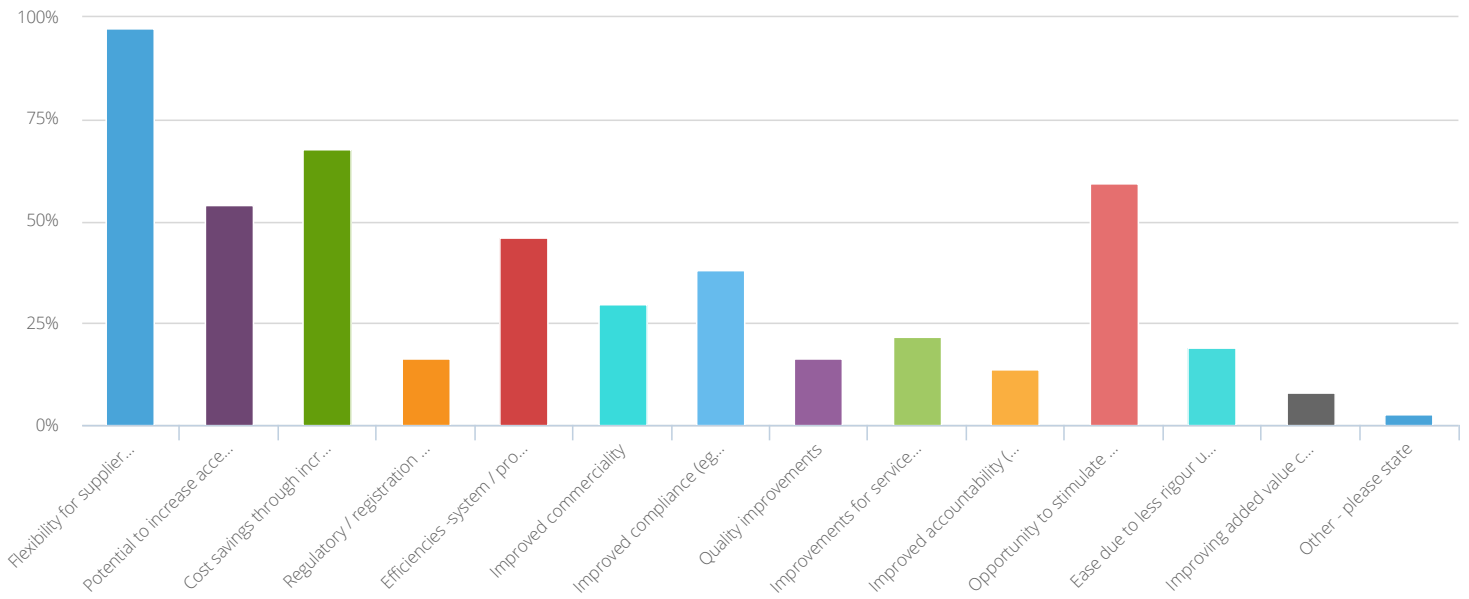
[Link - DPS \(2017-01-12 12:52:48\)](#)

transport

[Link - DPS \(2017-01-12 13:09:09\)](#)

Please tell us what your key reasons were for implementing DPS

Please tick all that apply



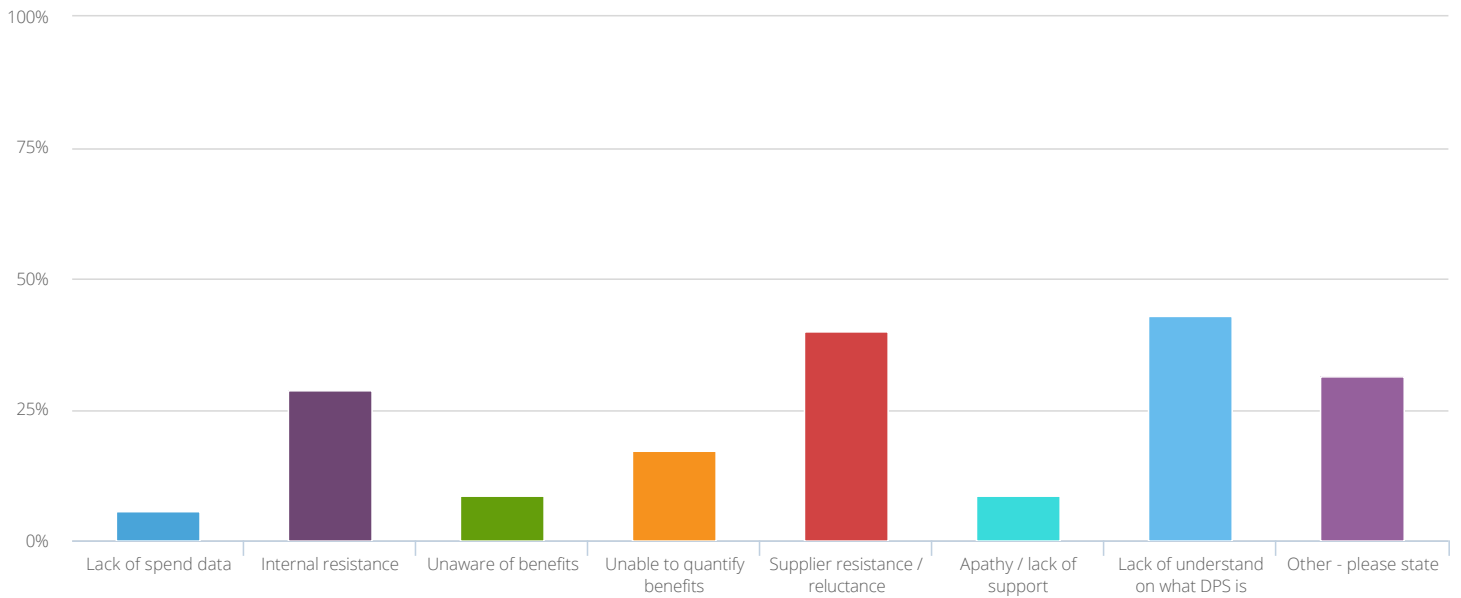
1	Flexibility for suppliers to be added at any stage - eg open / ongoing access / no end date	36 (97.3 %)
2	Potential to increase access to hard to reach suppliers (SMEs)	20 (54.05 %)
3	Cost savings through increased competition	25 (67.57 %)
4	Regulatory / registration compliance (eg CQC Registration / Disclosure and Barring etc)	6 (16.22 %)
5	Efficiencies - system / process streamlining	17 (45.95 %)
6	Improved commerciality	11 (29.73 %)
7	Improved compliance (eg Public Contract Regulations)	14 (37.84 %)
8	Quality improvements	6 (16.22 %)
9	Improvements for service users	8 (21.62 %)
10	Improved accountability (eg audit / transparency)	5 (13.51 %)
11	Opportunity to stimulate markets	22 (59.46 %)
12	Ease due to less rigour under new regulations	7 (18.92 %)
13	Improving added value consideration (eg social value / inclusion etc)	3 (8.11 %)
14	Other - please state	1 (2.7 %)
	Responses	37

Speed of putting arrangements in place

[Link - DPS \(2017-01-12 12:52:48\)](#)

What were your main barriers to implementing DPS?

Please tick all that apply



1	Lack of spend data	2 (5.71 %)
2	Internal resistance	10 (28.57 %)
3	Unaware of benefits	3 (8.57 %)
4	Unable to quantify benefits	6 (17.14 %)
5	Supplier resistance / reluctance	14 (40 %)
6	Apathy / lack of support	3 (8.57 %)
7	Lack of understand on what DPS is	15 (42.86 %)
8	Other - please state	11 (31.43 %)
Responses		35

timescales having to evaluate all the time

[Link - DPS \(2016-11-28 13:33:06\)](#)

cost of software solution

[Link - DPS \(2016-11-28 14:17:04\)](#)

No tangible barriers

[Link - DPS \(2016-11-28 16:02:44\)](#)

Having access to a good system

[Link - DPS \(2016-11-28 16:06:40\)](#)

cost of buying DPS system

[Link - DPS \(2016-11-28 18:17:14\)](#)

A system to use, as our e-tendering portal has not been designed well to support DPS procurements

[Link - DPS \(2016-11-29 11:43:29\)](#)

Awaiting the right opportunity to implement beyond social care

[Link - DPS \(2016-11-29 16:21:36\)](#)

Administration time

[Link - DPS \(2016-11-30 12:43:05\)](#)

own tender systems

[Link - DPS \(2016-12-20 10:24:09\)](#)

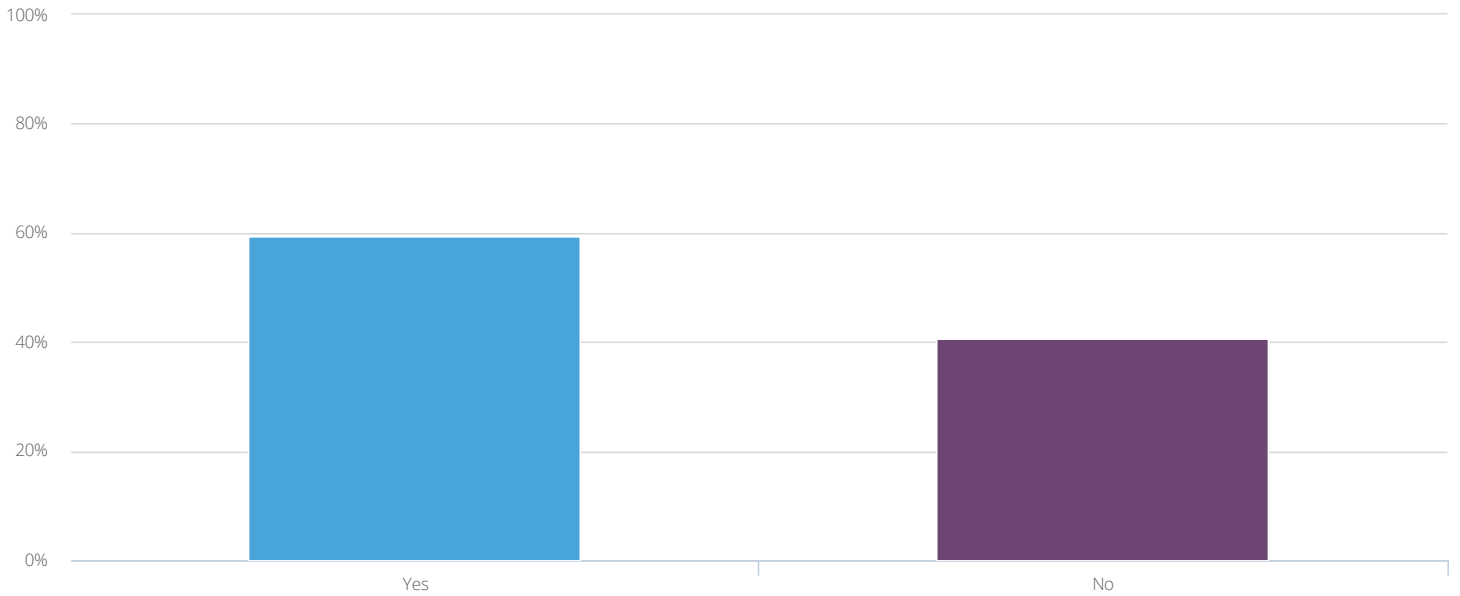
We are using a DPS implemented by another authority so can't comment

[Link - DPS \(2017-01-12 12:52:48\)](#)

Resources to manage

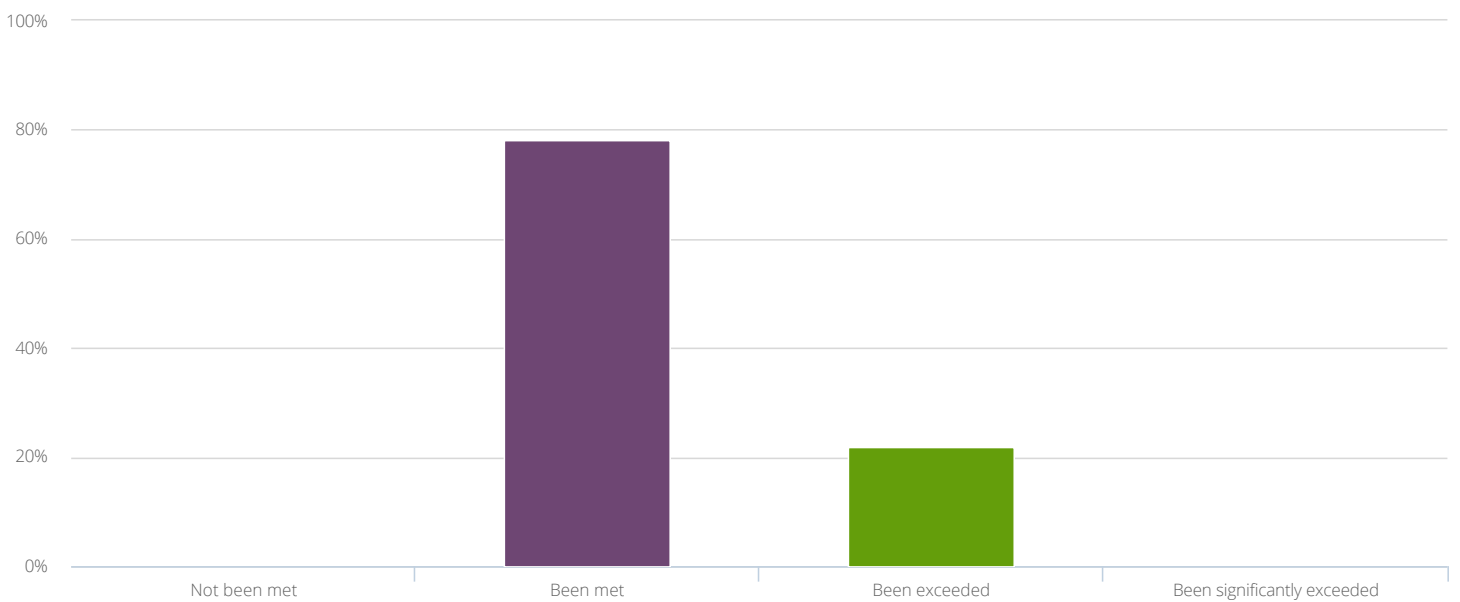
[Link - DPS \(2017-01-13 10:34:32\)](#)

In implementing a DPS have you captured / reviewed the outcomes achieved versus the decision to implement?



1	Yes	22 (59.46 %)
2	No	15 (40.54 %)
Responses		37

If you answered 'Yes', have the intended outcomes...



1	Not been met	0 (0 %)
2	Been met	18 (78.26 %)
3	Been exceeded	5 (21.74 %)
4	Been significantly exceeded	0 (0 %)
Responses		23

Can you please tell us what is the estimated annual spend placed via DPS for your organisation

not sure £100m+

[Link - DPS \(2016-11-28 12:43:43\)](#)

£40m

[Link - DPS \(2016-11-28 14:17:04\)](#)

£30,000,000

[Link - DPS \(2016-11-28 14:19:53\)](#)

unknown

[Link - DPS \(2016-11-28 14:39:27\)](#)

60000000

[Link - DPS \(2016-11-28 15:07:31\)](#)

£2.75m

[Link - DPS \(2016-11-28 16:02:44\)](#)

estimate £2Million

[Link - DPS \(2016-11-28 16:05:58\)](#)

£12M

[Link - DPS \(2016-11-28 16:06:40\)](#)

£900,000

[Link - DPS \(2016-11-28 18:19:16\)](#)

1,100,000

[Link - DPS \(2016-11-29 11:43:29\)](#)

200 million

[Link - DPS \(2016-11-29 12:44:53\)](#)

Approx £650,000 pa demand fluctuates across 2 DPS systems

[Link - DPS \(2016-11-29 14:54:26\)](#)

Social Care - £85m, Housing development tbc

[Link - DPS \(2016-11-29 16:21:36\)](#)

£30,000,000

[Link - DPS \(2016-11-30 12:43:05\)](#)

1500000

Unsure at this stage

[Link - DPS \(2016-12-02 18:51:51\)](#)

£1,560,623.38

[Link - DPS \(2016-12-06 15:59:08\)](#)

£2,000,000.00

[Link - DPS \(2016-12-12 09:02:18\)](#)

£3.5M

[Link - DPS \(2017-01-10 16:24:39\)](#)

£26000000

[Link - DPS \(2017-01-13 08:49:32\)](#)

15 million

[Link - DPS \(2017-01-13 10:34:32\)](#)

What are / were the estimated annual in-contract savings?

?

[Link - DPS \(2016-11-28 14:19:53\)](#)

unknown

[Link - DPS \(2016-11-28 14:39:27\)](#)

3000000

[Link - DPS \(2016-11-28 15:07:31\)](#)

£440k

[Link - DPS \(2016-11-28 16:02:44\)](#)

Nil

[Link - DPS \(2016-11-28 16:05:58\)](#)

£150k

[Link - DPS \(2016-11-28 16:06:40\)](#)

£25,000

[Link - DPS \(2016-11-28 18:19:16\)](#)

100000

[Link - DPS \(2016-11-29 11:43:29\)](#)

can't quantify varies per scheme

[Link - DPS \(2016-11-29 14:54:26\)](#)

Not quantified

[Link - DPS \(2016-11-29 16:21:36\)](#)

N/A

[Link - DPS \(2016-12-01 13:57:28\)](#)

Yet to be confirmed

[Link - DPS \(2016-12-02 18:51:51\)](#)

Approx £434,000. Savings were based on the previous years spend. Each route was new and doesn't compare with the routes under taken the previous academic.

[Link - DPS \(2016-12-06 15:59:08\)](#)

2%

[Link - DPS \(2017-01-10 16:24:39\)](#)

?

[Link - DPS \(2017-01-12 13:09:09\)](#)

5,000,000

[Link - DPS \(2017-01-13 10:34:32\)](#)

10%

[Link - DPS \(2017-01-13 10:46:35\)](#)

What are / were the annual efficiency savings (e.g. any quantitative service improvements such as reduction in unallocated domiciliary care packages, quicker procurement process, increased number of SME's for the category etc.)

quicker procurement process interface with all of the market open competition to encourage 'pick up' of domiciliary care packages

[Link - DPS \(2016-11-28 12:43:43\)](#)

far more providers bidding, increased visibility of procurement process, more accurate invoicing process

[Link - DPS \(2016-11-28 14:17:04\)](#)

Removed 2,500 paper invoices in favour of supplier self-billing. Increased number of suppliers from 14 to 35 Moved from a "closed" traditional framework to an "open" DPS arrangement Electronic document management and process.

[Link - DPS \(2016-11-28 16:02:44\)](#)

The DPS was used on taxis, the outcomes are: We can add a supplier as and when required Reduction in tender documentation Obtained full electronic tendering in this area, which was mainly done by hard copy paper tenders before the DPS solution.

[Link - DPS \(2016-11-28 16:05:58\)](#)

A reduction in internal administration costs/time. Greater transparency

[Link - DPS \(2016-11-28 18:19:16\)](#)

Increased no. of SMEs have been engaged with, however, the process is in fairly early stages, so hard to quantify further

[Link - DPS \(2016-11-29 11:43:29\)](#)

market tension for competition to achieve efficiencies, improved conformance to Council rules, better consistency of specifications, increased number of SME's

[Link - DPS \(2016-11-29 14:54:26\)](#)

Time saving on e-tenders and streamlining supplier correspondence via portal only.

[Link - DPS \(2016-12-02 18:51:51\)](#)

Quicker procurement process, increased number of local SME's, additional applications for inclusion onto the DPS resulting in more competition.

[Link - DPS \(2016-12-06 15:59:08\)](#)

reduction of Off-Contract spend. Increased Domiciliary Care Capacity.

[Link - DPS \(2016-12-12 09:02:18\)](#)

quicker procurement process, less paperwork.

[Link - DPS \(2017-01-10 16:24:39\)](#)

Quicker Procurement Process

[Link - DPS \(2017-01-12 12:49:10\)](#)

- Increased number of SME suppliers - Increased competition & savings being seen through this - As our DPS is being used by other Authorities/Organisations joint working - More auditable process & easier to gain information - More efficient way of tendering mini-competitions under DPS through Pro Contract

[Link - DPS \(2017-01-13 08:49:32\)](#)

Increased efficiencies in the team placing contracts for adults and children's social care transport, in-contract efficiencies capturing opportunities to re-design transport routes, including community bus services and cheaper rates due to increased commercial opportunities.

[Link - DPS \(2017-01-13 10:34:32\)](#)

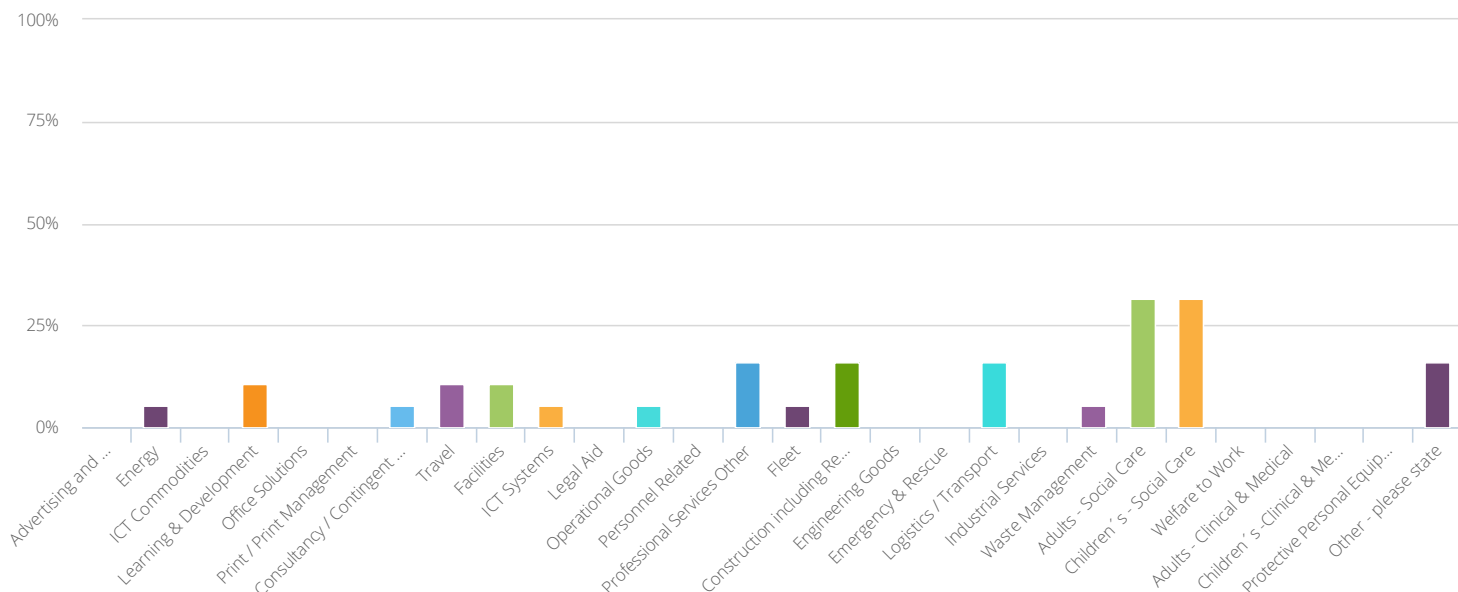
quicker procurement. Allowed individual department to award on going contracts regarding transport ie taxi firm

[Link - DPS \(2017-01-13 10:46:35\)](#)

Compliant supplier list, ability to develop markets

[Link - DPS \(2017-01-13 13:38:15\)](#)

What other DPS's are you considering? Please tick all that apply



1 Advertising and Media	0 (0%)	11 Legal Aid	0 (0%)	21 Waste Management	1 (5.26%)
2 Energy	1 (5.26%)	12 Operational Goods	1 (5.26%)	22 Adults - Social Care	6 (31.58%)
3 ICT Commodities	0 (0%)	13 Personnel Related	0 (0%)	23 Children's - Social Care	6 (31.58%)
4 Learning & Development	2 (10.53%)	14 Professional Services Other	3 (15.79%)	24 Welfare to Work	0 (0%)
5 Office Solutions	0 (0%)	15 Fleet	1 (5.26%)	25 Adults - Clinical & Medical	0 (0%)
6 Print / Print Management	0 (0%)	16 Construction including Repairs and Minor Works	3 (15.79%)	26 Children's - Clinical & Medical	0 (0%)
7 Consultancy / Contingent Labour	1 (5.26%)	17 Engineering Goods	0 (0%)	27 Protective Personal Equipment and Uniforms	0 (0%)
8 Travel	2 (10.53%)	18 Emergency & Rescue	0 (0%)	28 Other - please state	3 (15.79%)
9 Facilities	2 (10.53%)	19 Logistics / Transport	3 (15.79%)		
10 ICT Systems	1 (5.26%)	20 Industrial Services	0 (0%)		

Responses

19

None

[Link - DPS \(2016-11-28 16:05:58\)](#)

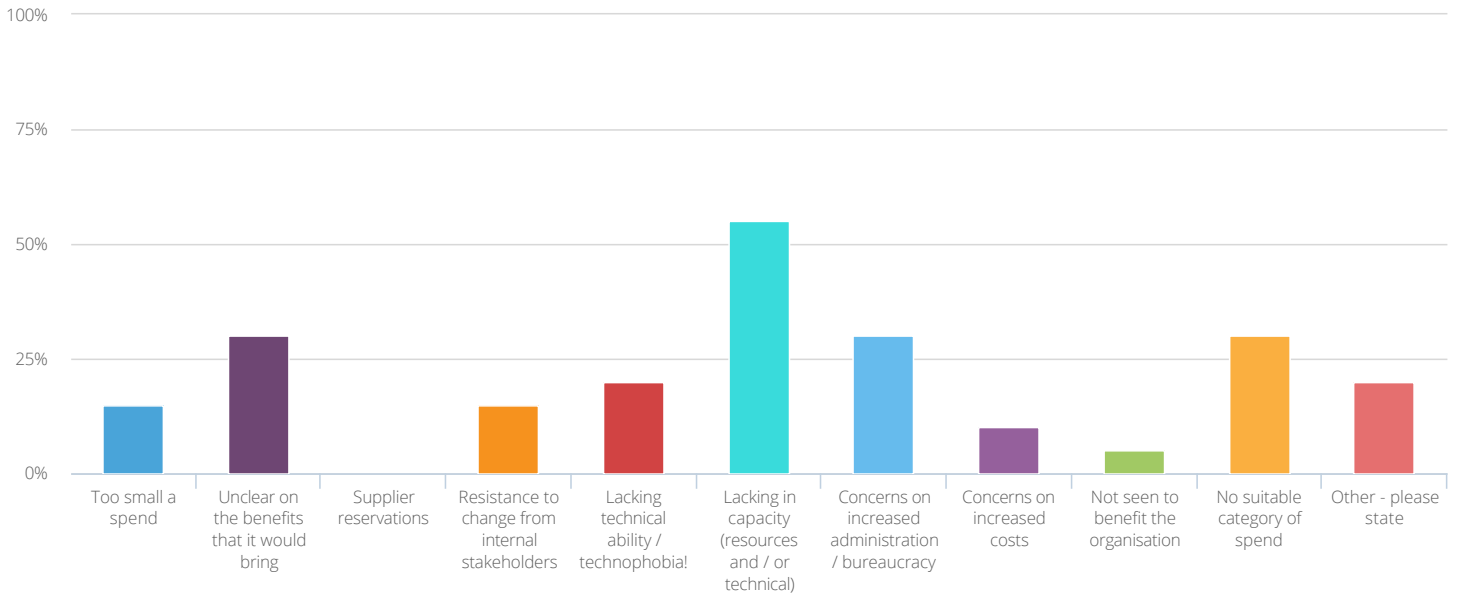
Driver improvement tutors, Transport

[Link - DPS \(2016-11-28 16:06:40\)](#)

Public health 'wellness' initiatives

[Link - DPS \(2016-11-29 11:43:29\)](#)

Can you please tell us why you haven't implemented DPS? Please tick all that apply



1	Too small a spend	3 (15 %)
2	Unclear on the benefits that it would bring	6 (30 %)
3	Supplier reservations	0 (0 %)
4	Resistance to change from internal stakeholders	3 (15 %)
5	Lacking technical ability / technophobia!	4 (20 %)
6	Lacking in capacity (resources and / or technical)	11 (55 %)
7	Concerns on increased administration / bureaucracy	6 (30 %)
8	Concerns on increased costs	2 (10 %)
9	Not seen to benefit the organisation	1 (5 %)
10	No suitable category of spend	6 (30 %)
11	Other - please state	4 (20 %)
	Responses	20

awaiting exiting framework to finish before procuringA DPS

[Link - DPS \(2016-11-29 10:19:50\)](#)

Lack of understanding of how the process works and the procurment would be carried out

[Link - DPS \(2016-12-07 15:13:39\)](#)

Do you have any other comments you would like to add in your organisations consideration of DPS, including any risks identified or any additional market considerations (particularly SME / VCS)?

Used DPs whilst working at DWP to buy training courses. Worked well, but was time consuming to run and manage, and timescales were very short so suppliers hardly ever met them...

[Link - DPS \(2016-11-28 13:17:54\)](#)

DPS not yet implements, awaiting Brokerage function to be set up for effective call offs (mini-competitions)

[Link - DPS \(2016-11-28 14:19:53\)](#)

- Very resource intensive (ongoing administration)

[Link - DPS \(2016-11-28 14:39:27\)](#)

A major procurement issue is the lack of choice when it comes to sourcing a DPS provider.

[Link - DPS \(2016-11-28 16:02:44\)](#)

Although we consider every route to market for our procurements we do find that the barrier to using the DPS is that it is resource intensive

[Link - DPS \(2016-11-28 16:05:58\)](#)

The implementation of a DMS for transport services has been welcomed by the client team who have reduced their administration and by suppliers who now have a reduced administrative cost, as well as simplifying the bidding process for them., It has allowed both the council and suppliers to respond to needs more rapidly

[Link - DPS \(2016-11-28 18:19:16\)](#)

The requirement for urgent work may not be deliverable through a DPS due to the requirement of regulation 34(11) requiring a minimum time limit of ten days unless under 34(12) all selected candidates agree a shorter time limit

[Link - DPS \(2016-11-29 10:19:50\)](#)

Ensure your tendering system is fully able to support all aspects of a DPS procurement; be sure to engage with potential market before starting the process

[Link - DPS \(2016-11-29 11:43:29\)](#)

It seems to be something that we are trying to push in a variety of areas but are receiving resistance as it is a change and not the way things have been done even though the benefits have been presented. The current DPS appears to work in a silo with a lack of comms to other areas

[Link - DPS \(2016-12-01 13:57:28\)](#)

N/A

[Link - DPS \(2016-12-02 18:51:51\)](#)

The requirement to run and Invitation to Tender with all that entails for each requirement is offputting. A further competition off a framework works better for us, especially when we can direct award.

[Link - DPS \(2016-12-06 12:41:00\)](#)

Providers reluctant to bid. Pre-market events are required to inform the market. The e tendering portal creates certain restrictions i.e only one organisation lead can register if that organisation has multiple outlets, only the registered party may see the opportunities. DPS has a series of rounds which are closed after applications have been received and the next round immediately is opened, this created automated messages that cause confusion.

[Link - DPS \(2016-12-12 09:02:18\)](#)

No. A good idea but need resources to manage it.

[Link - DPS \(2016-12-14 16:43:42\)](#)

The Council I work for has created several DPS for transport / taxi services successfully. DPS seem to work well where there is a vibrant, competitive market. However, in Social Care the issues are often around creating a market (social care in remote areas is an issue, foster care is scarce...) or controlling quality (adult education for example) where it is difficult to see how improvements can be made without closer relationships with providers.

[Link - DPS \(2016-12-20 10:24:09\)](#)

Can be a admin heavy process initially and also having to evaluate throughout the process.

[Link - DPS \(2017-01-12 12:49:10\)](#)

they have not been as easy to implement and use as hoped there have been teething problems and sometimes work has been added due to process needs eg publishing contract details is not a clear or straightforward process

[Link - DPS \(2017-01-12 13:09:09\)](#)

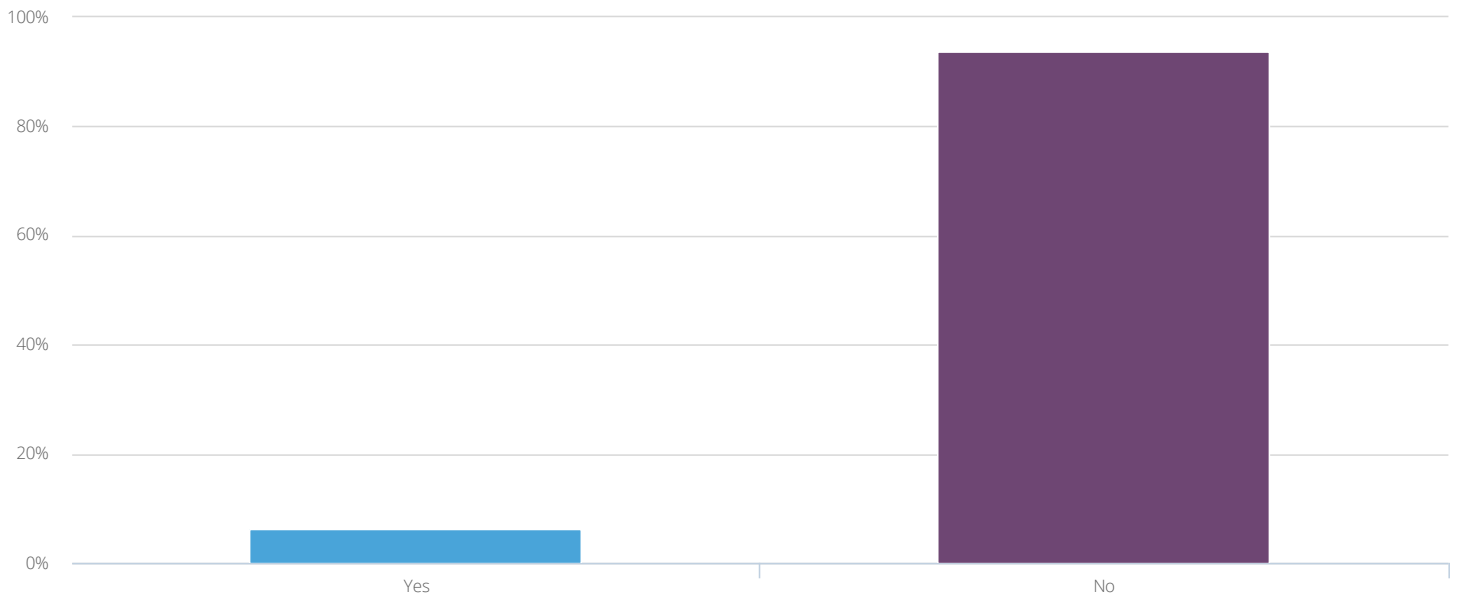
- Stakeholder / supplier engagement is a must as changing to a DPS is a considerable change. We spent around 3 -4 months engaging with the current suppliers (email / meetings) and advertising to other suppliers explaining the DPS and then holding a number of open days to talk about this. - The amount of administration required in the initial stages of setting up and evaluating the first few rounds of the DPS is very high. Need to ensure that enough time & resources are set aside for this. - Need to ensure that there is a very clear process for ensuring that all applications are evaluated within the PCR timescale and the people involved know who is responsible for doing this and there is cover made available. - Again need to ensure there is a clear process for doing OJEU notices of all routes awarded and someone takes responsibility for this.

[Link - DPS \(2017-01-13 08:49:32\)](#)

Allows more access to contracts for SME's as packages/contracts are small.

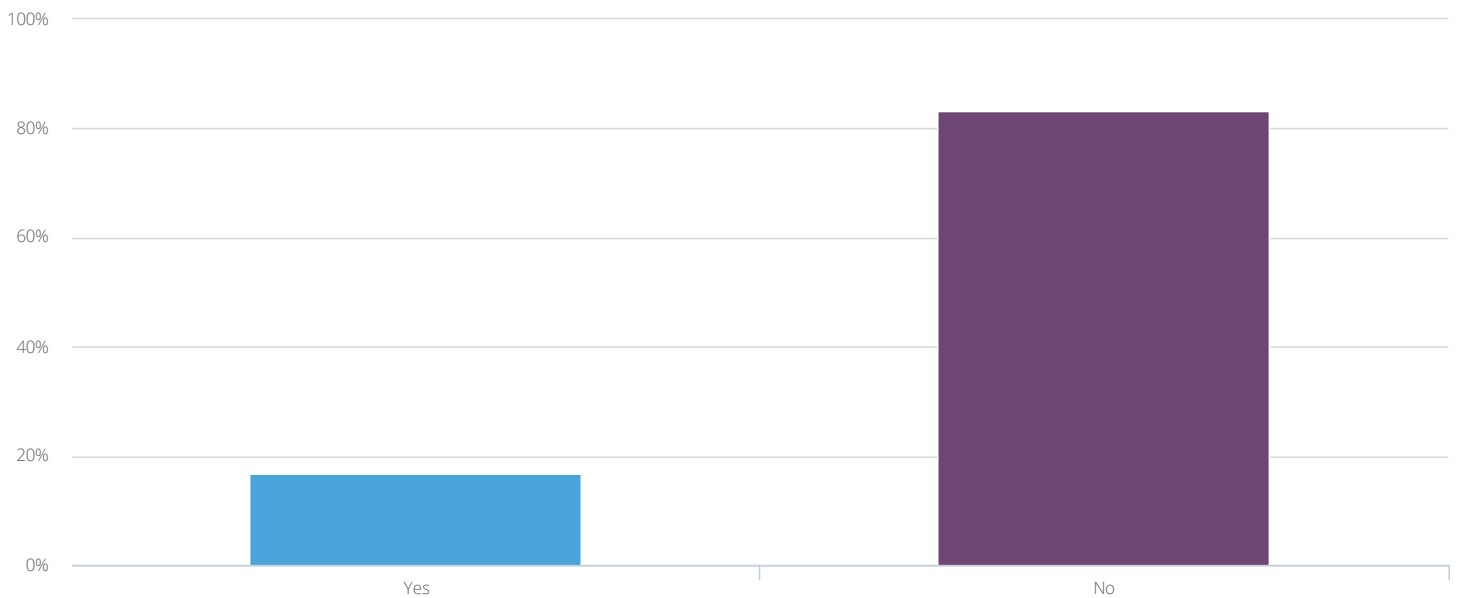
[Link - DPS \(2017-01-13 13:38:15\)](#)

Do you have a formal strategy / policy for DPS?



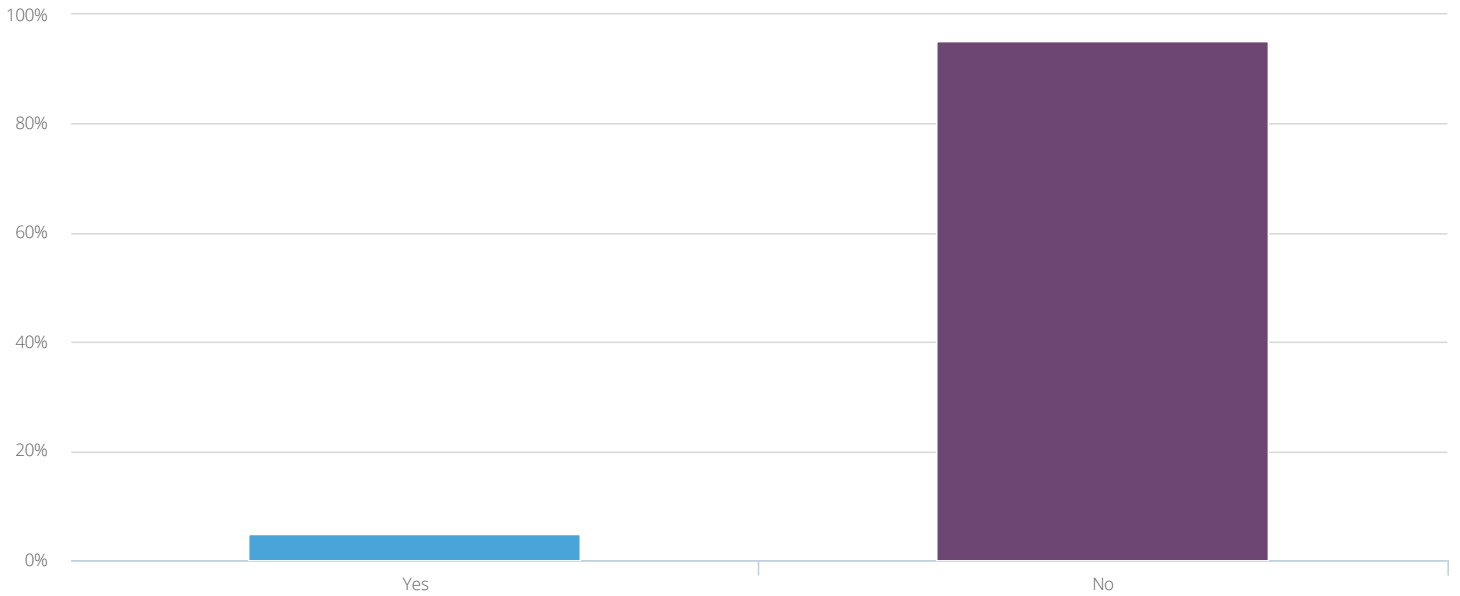
1	Yes	3 (6.38 %)
2	No	44 (93.62 %)
Responses		47

If 'Yes', would you be prepared to share this?



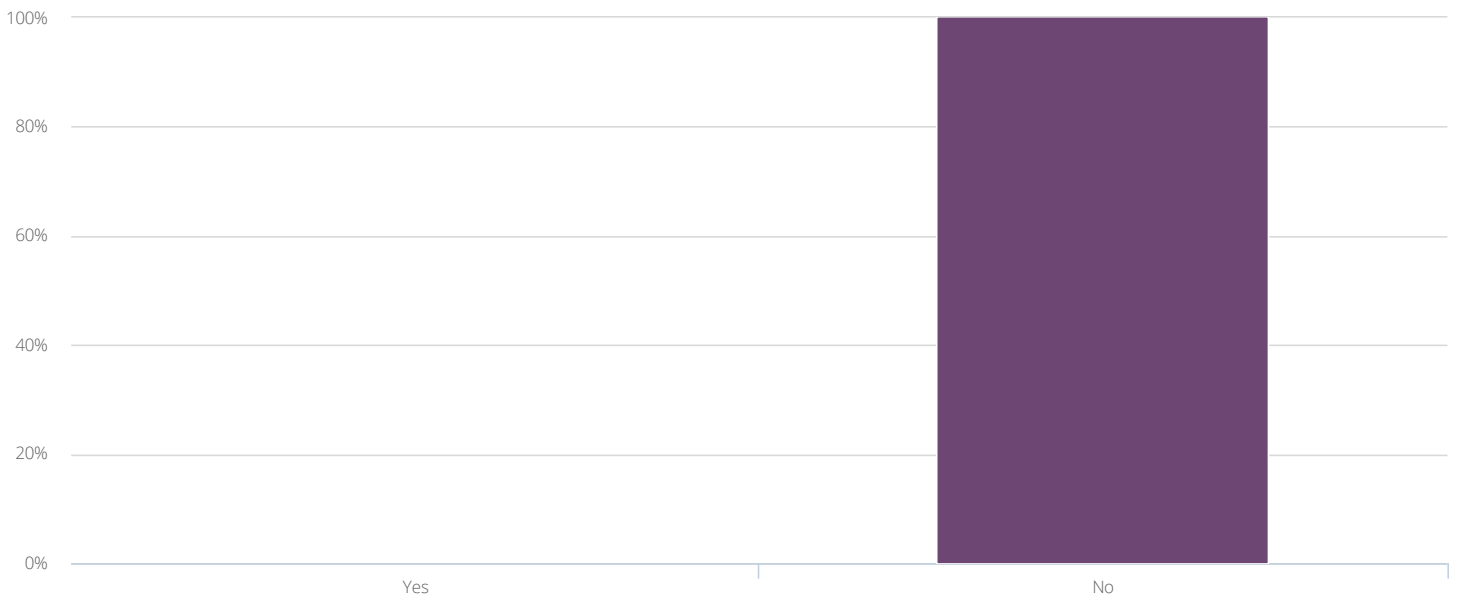
1	Yes	1 (16.67 %)
2	No	5 (83.33 %)
Responses		6

Do you have a case study?



1	Yes	2 (4.76 %)
2	No	40 (95.24 %)
Responses		42

If 'Yes', would you be willing to share this?



1	Yes	0 (0 %)
2	No	4 (100 %)
Responses		4