# "Wading through treacle while stirring a box of bricks" 

## OR

The critical place of organisational culture in effective, self-sustaining transformation

## Michael Coughlin

LGA Transformation Advisor
and
Executive Director for Customers, Digital and Transformation
Surrey County Council
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## The Context - and some drivers of transformation

- Rising demand for services - quantity, acuity, complexity - Rising public expectations
- A changing world: tech, society, media, politics
- Ever tightening financial environment
- All of the above!


## CULTURE EATS STRATEGY FOR BREAKFAST!

Tangible, overt or verbally identifiable elements

## Artefacts \& <br> Behaviors

Stated values
Espoused Values and rules of behavior

## Assumptions

Shared basic
assumptions, usually unconscious,
constituting the essence of culture.

## WHAT IS CULTURE?

Underlying values, habits, emotions, attitudes, assumptions, beliefs, perceptions, meaning, identity, etc...
(Edgar Schein's three levels of organisational culture)

"When you violate one of our unwritten rules, you'll know it by the unspoken censure."

## CULTURE LEVEL

## ACTION



New stated values, and desired behaviours

## RESULT/OUTCOME

> New tangible, overt visible language, signals and behaviours

Same, old, underlying values, habits, emotions, attitudes, assumptions, beliefs, etc....


Source: D Sull 'Why Good Companies Go Bad'

## Linguistic Landscapes process: in summary!

-Gather language data
-Identify and interpret patterns


- Extrapolate underlying assumptions, beliefs, etc.



## So, Surrey County Council circa 2018...

- Committed staff
- Pockets of good work
- Enthusiasm for change
- Looking for leadership
-'Caves'
-Accretion
-Soap opera narrative
-Levels matter
- Fear AND TTWP
-Surrey CC = Surrey
- 'Parent-Child’
..such as.....

(Room available for you unless needed for Council business!)




## ‘WORKING PRINCIPLES’

-Attack the Plaque/Clear the Clutter
-Be Open and Inviting
-Be Curious
-Assume we are all adults
-Be Clear, Concise and Concrete

## Working Principles to align your culture to your strategy



## CULTURE LEVEL

ACTION


## RESULT/OUTCOME

> New tangible, overt visible language, signals and behaviours

New stated values, and desired behaviours

## NEW AND ALIGNED

 underlying values, habits, emotions, attitudes, assumptions, beliefs...

Michael Coughlin
LGA Transformation Advisor Executive Director, Surrey County Council michael.coughlin@surreycc.gov.uk

