

LGA Construction Conference



Supply Chain Resilience *Ask the Contractor*

Danny Clarke, Commercial Director, National Federation of Builders

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About us

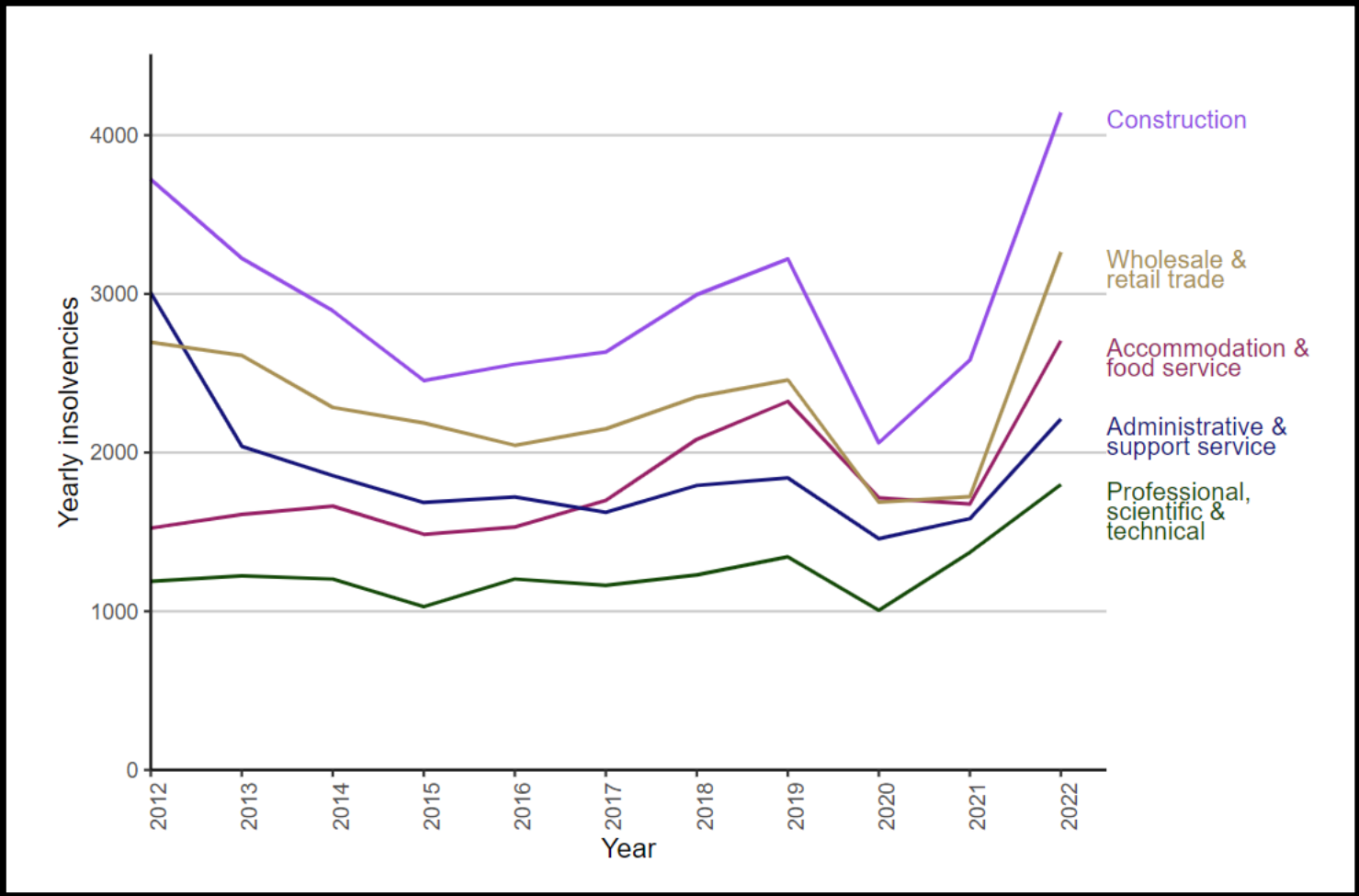


National Federation of Builders

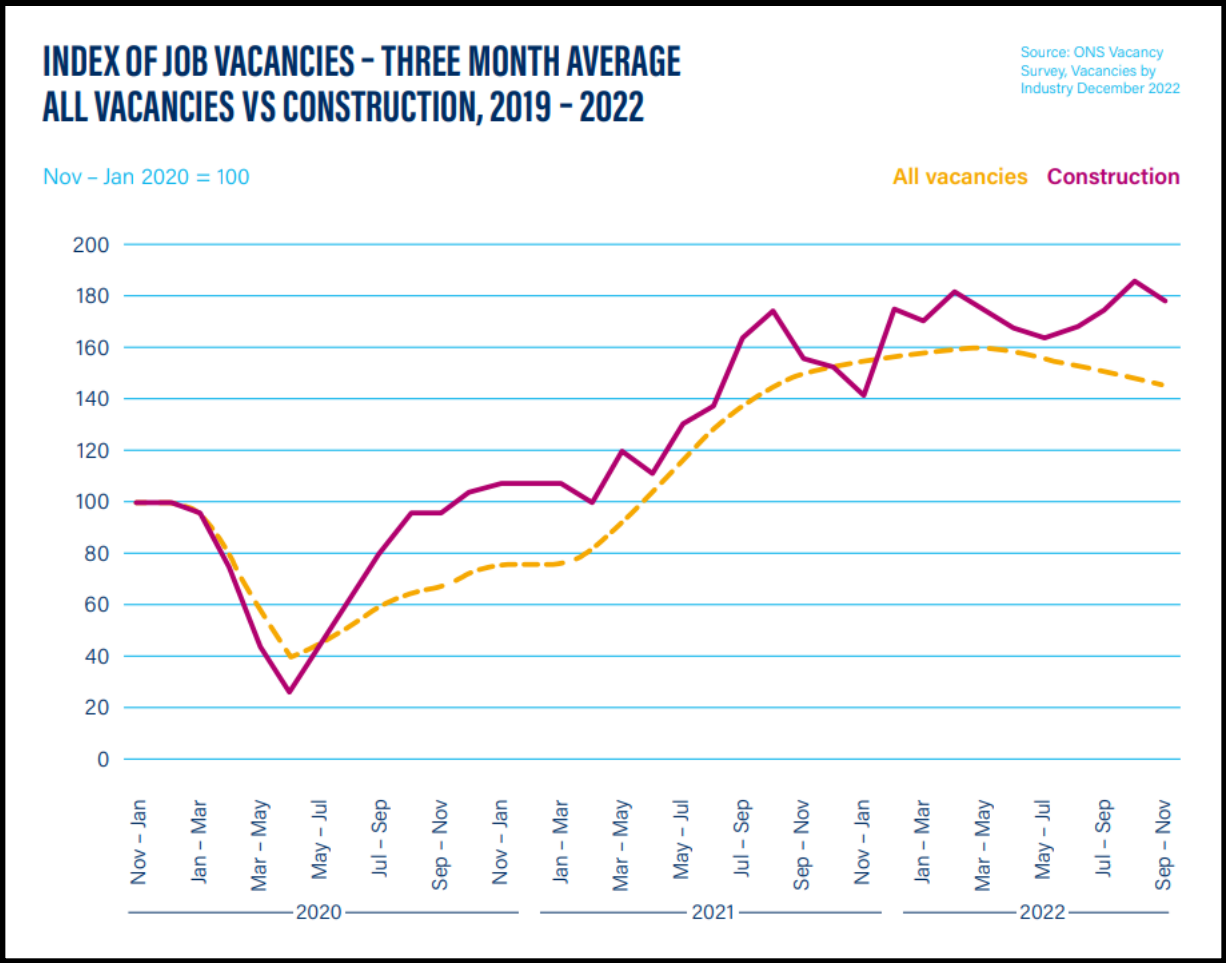
*Representing builders, contractors and house builders
in England and Wales*

Supply Chain Challenges – An Overview

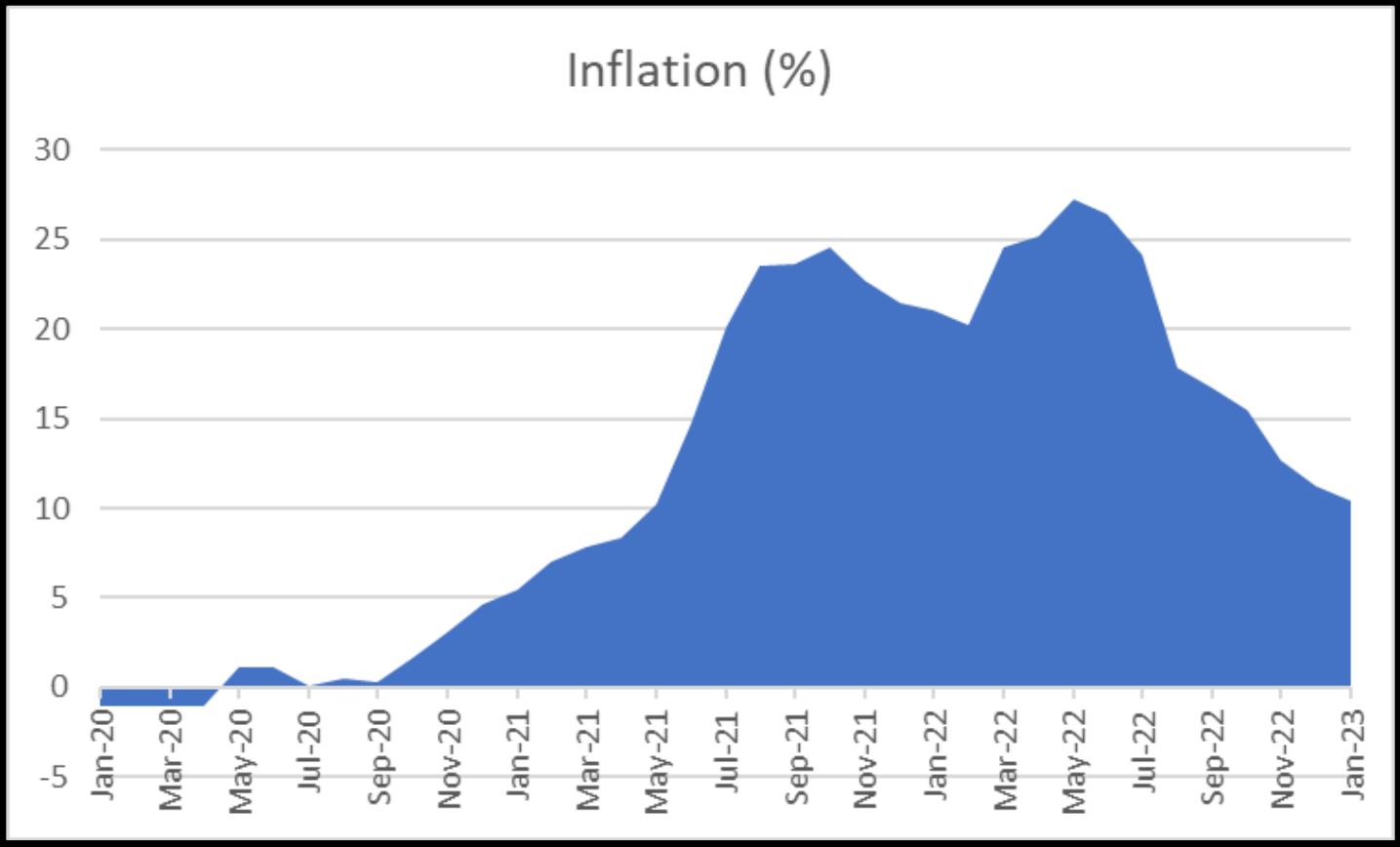
Construction Insolvencies



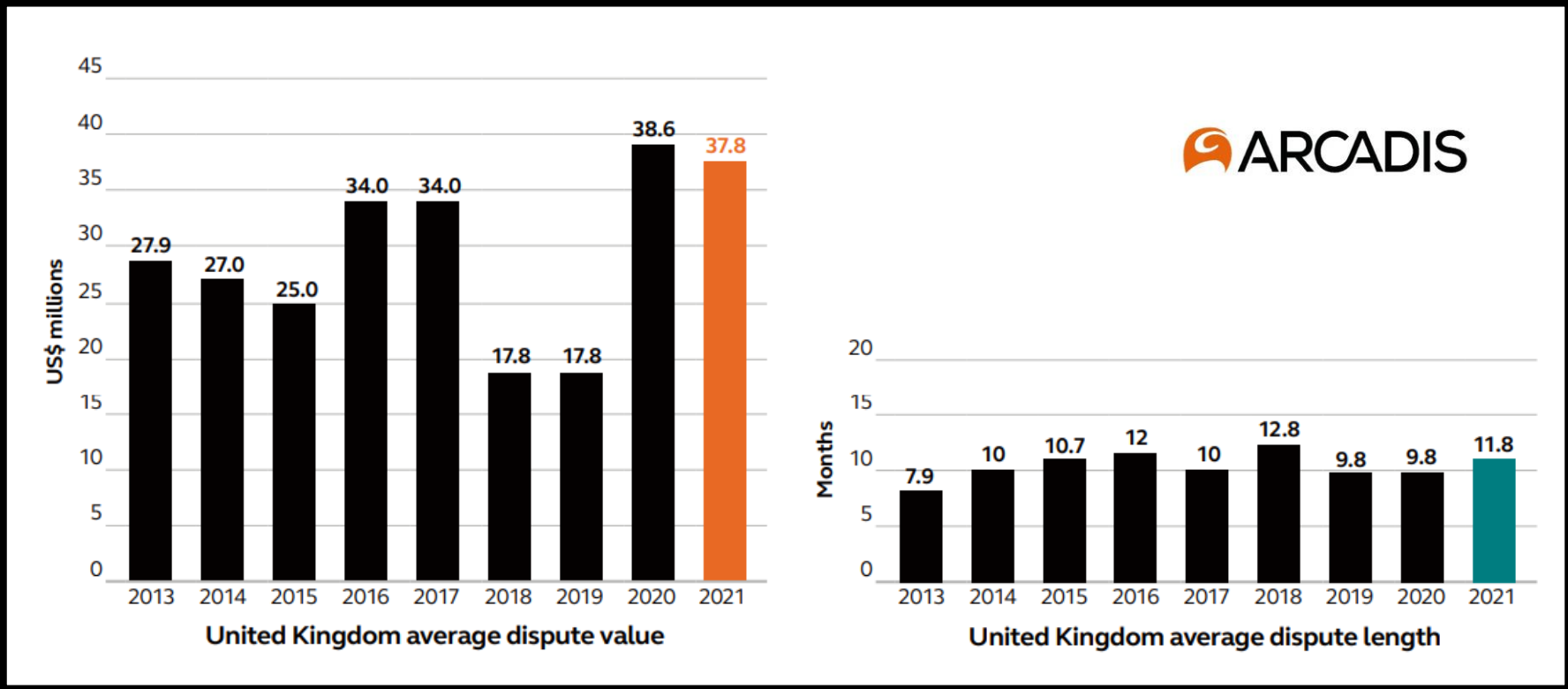
Construction Vacancy Rate



Construction Materials Inflation



Construction Disputes





Ask the Contractor: Insight from Equans UK & Ireland

Richard Yates

Head of Procurement

3 x 3 Things and an Introduction to Equans

- 3 challenges facing Equans right NOW
- 3 things we'd like to tell you about the supply chain
- 3 things we'd love to see all public sector clients doing

3 challenges facing Equans right NOW

1. Cost certainty / predictability within the whole supply chain.
2. Fixed price contracts – and the challenges this presents.
3. Visibility of pipeline – both for us and the wider supply chain.

3 things we'd like to tell you about the supply chain

1. Availability of labour and materials within the industry.
2. The robust response from the supply chain over cost increases.
3. Issues around purchasing of products for renewables projects / Net Zero at scale.

3 things we'd love to see all public sector clients doing



1. More collaborative relationships with contractors and the supply chain.
2. Long term commitment to activity – provides visibility of pipeline to us and to the supply chain.
3. Equitable sharing of risk – cost inflation, design, programme risk.



‘Ask the Contractor’ Advice Surgery – Q&A



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