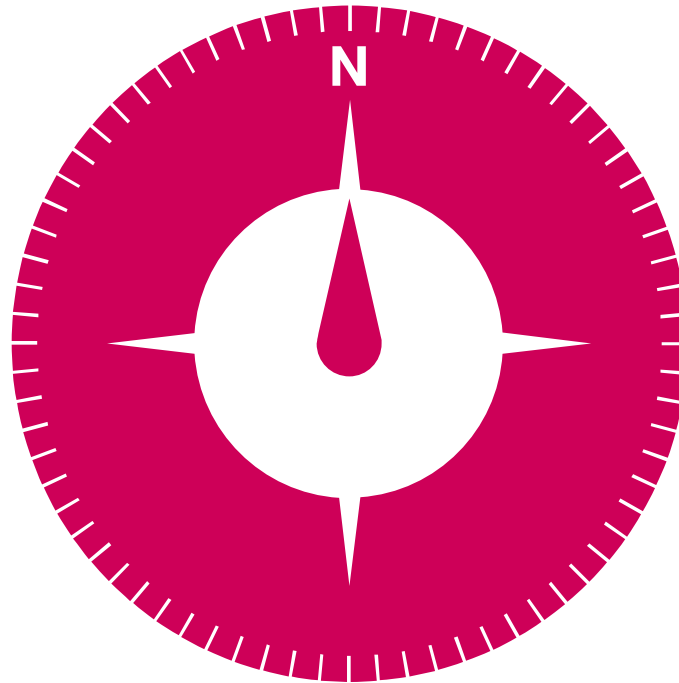


Framework for Smart City Collaboration



Go further

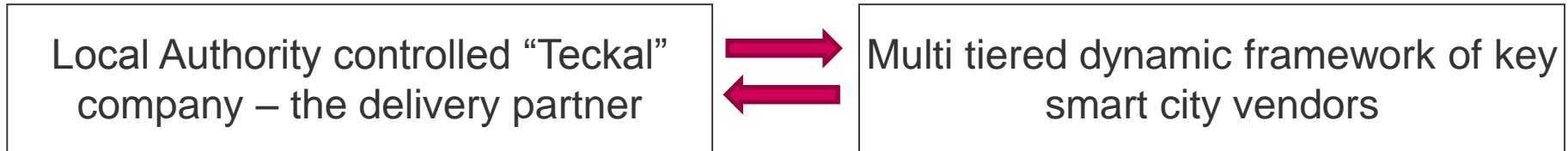


Basic principles

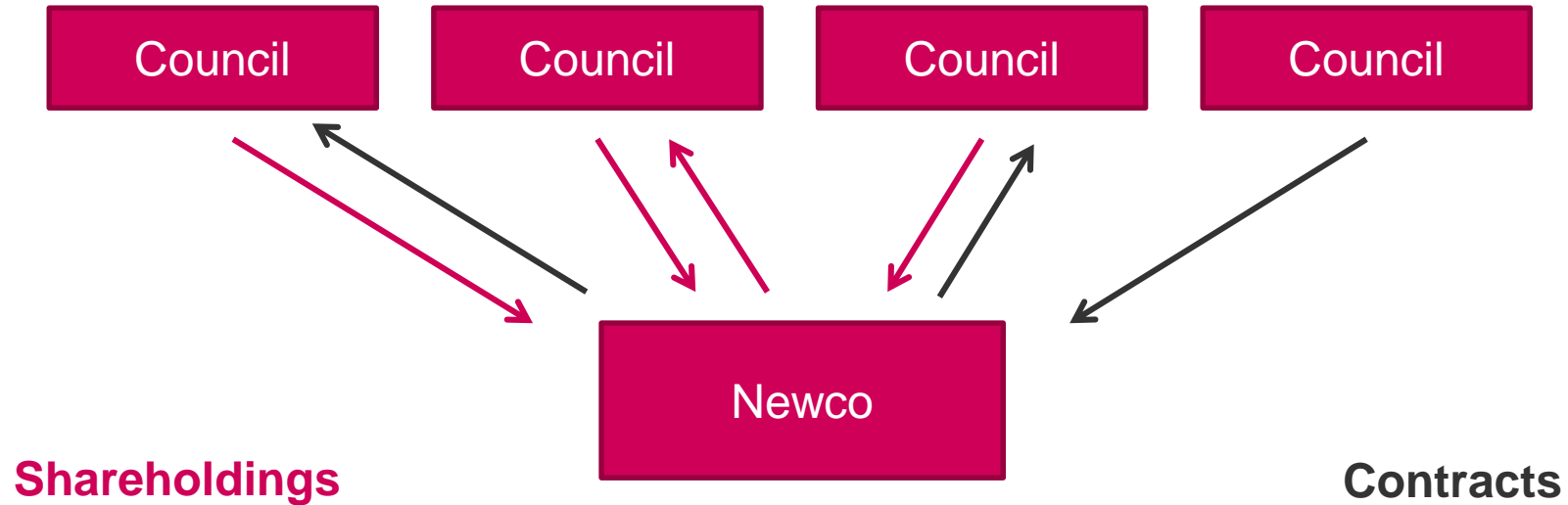


- A local government solution for local government
- One size fits one
- Smart, lean, cost effective
- Dynamic
- Scalable, collaborative, partnership
- Commercial

The two key objectives



Newco – your delivery partner



NB: Councils are not **required** to have shares in Newco to use framework



Newco – your delivery partner



- Wholly local government owned
- “Teckal” compliant – no procurement
- Advisor, consultant, manager, facilitator
- Commercial vehicle

Smart Cities framework



- Multi-tiered; multi-lotted
- Dynamic purchasing system – remains open to new entrants
 - Tier 1 – Core infrastructure providers, data platforms, network operators
 - Tier 2 – Application and service providers (including specialist SMEs)
 - Tier 3 – Cybersecurity, analytics, integration services, etc

Vendor Services



- Enabling optical networks	- Enabling wireless networks including 5G
- Horizontal data platform	- Data warehousing and analytics
- Smart city applications	- Internet of Things deployments
- Integration and consultancy services	- Innovation, test bed and pilot services



Benefits of the framework



- Targeted to the smart city agenda
- Avoids repetitive procurements
- Ties down specifications and terms and conditions
- Provides cost certainty through a set pricing framework
- Royalty to Newco for each call off
- Allows for bespoke solution

Next steps



- Prior information notice (PIN) to be issued in OJEU
- Soft market engagement
- Bidder conference September 2016
- OJEU issued Autumn 2016
- Regional round tables for local authorities throughout 2016



Go further

DWF is the legal business where expertise, industry knowledge and leading edge technology converge to deliver solutions that enable our clients to excel.

Embracing our diverse skills, we gain a unique and more valuable legal perspective that can empower our clients, giving them a competitive advantage or simply delivering new solutions to old problems.

With over 2,300 people across the business, we make sure that wherever you are, wherever you aim to be, we will go further to help you get there.