

# Mechanical and Electrical Partnering Contract

## What happened before?

Coventry City Council (CCC) and Warwickshire County Council (WCC) had their own arrangement for Mechanical and Electrical services. In July 2006 Solihull MBC (SMBC) entered into a partnering arrangement with the Dodd Group to cover the Mechanical and Electrical services contract. In February 2007 they entered a partnership with Ian Williams PLC to cover the Building Maintenance contract. This resulted in significant savings of approximately £1.5m.

## What happens now?

The SMBC M&E contract has been retendered to allow anyone to use the contract. Nuneaton and Bedworth Borough Council (NBBC) have joined this contract and we are in discussion with a number of other local authorities who have expressed interest in adopting use of this “model” Partnering arrangement. The Building Maintenance contract has also been let using the same partnering process and the services from Graham Facilities Management went live in July 2013.

## Benefits

### Savings

NBBC are set to make significant savings through joining the partnership contract. SMBC have made a £148,000 pa saving in the form of a fee paid by NBBC. They will also make similar savings as new organisations join the arrangement.

### Service benefits

The service is more responsive and there is improved monitoring and management of performance.

### Local benefits

Local supply chain arrangements and employment opportunities have been developed in conjunction with the partner organisations.

### Further Potential Collaboration

Coventry City Council, Warwickshire County Council, Sandwell Council, West Midlands and West Mercia Police are looking at the prospect of joining the Mechanical and Electrical contract, potentially resulting in significant savings for each authority. Other authorities are also able to join the Building Maintenance contract which is now complete.



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